

Message Text

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PAGE 01 STATE 312533
ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

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NEA/RA:DMORRISON (INFO)

-----291926Z 023010 /45

R 291709Z DEC 76
FM SECSTATE WASHDC
TO AMEMBASSY TEHRAN

UNCLAS STATE 312533

E.O. 11652: N/A

TAGS: BENC, IR

SUBJECT: REQUEST FOR ENGINEERING SERVICES

REF: A)TEHRAN 12767 B) TEHRAN 12740

1. FOLLOWING REQUEST MADE PARA 3, REF B, WE CONTACTED JOHN OLSON, V.P., BLACK AND VEATCH INTL, AND WM. WEST OF MONTGOMERY CONSULTING ENGINEERS. NEITHER BLACK AND VEATCH NOR MONTGOMERY HAD BEEN CONTACTED BY THE IRANIANS REGARDING SUBJECT PROJECT.

2. WE REALIZE THE PRESSURE THE POST WAS UNDER DUE TO THE TIME LIMIT IMPOSED BY THE IRANIANS. HOWEVER, IF THE POST HAD CONSULTED THE ENR AND ACEC 1976-77 DIRECTORIES, IT WOULD HAVE FOUND THAT MORE THAN FIFTY US COMPANIES ARE LISTED AS PROVIDING DESIGN SERVICES FOR SOLID WASTES DISPOSAL. WE ARE CONCERNED LEST THE IRANIANS RECEIVE THE IMPRESSION THAT THE EMBASSY IS IN THE POSITION TO RE-

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PAGE 02 STATE 312533

COMMEND FIRMS.

3. IF THE IRANIANS PERSIST IN CONFRONTING THE POST WITH A SHORT DEADLINE WHICH WILL NOT ALLOW THE PUBLIC DISSEMINATION OF THE OPPORTUNITY, WE FEEL THAT IT WOULD

BE PREFERABLE TO PROVIDE THE ENTIRE LISTING OF US FIRMS
RATHER THAN HAVING THE EMBASSY PLACED IN POSITION OF
RECOMMENDING ONE US FIRM OVER ANOTHER.

ROBINSON

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NNN

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